## **Power Mapping**

Power mapping is a visual tool that helps identify who influences your legislators

#### **Step 1: Determine your legislators (e.g. State Representative and State Senator)**

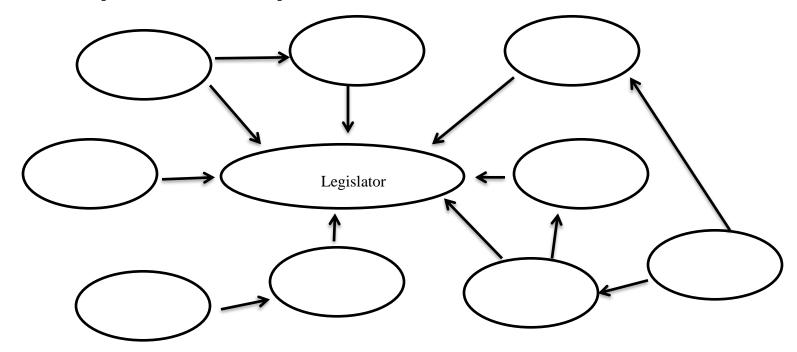
#### **Step 2: Convene a power mapping session**

- Gather campaign allies and others who know information about the legislator
- Use butcher block paper. Power mapping is a visual tool that should be drawn.
- Bring the best facilitator you know
- Do basic research before you start

### **Step 3: Map influence to target**

Think about people, institutions, or constituencies that have relationships with your legislator and can potentially influence them (see reverse).

#### **Step 4: Determine relational power lines**



## Step 5: Identify and focus on priority relationships

Highlight which of the relationships above are most influential for your campaign goal

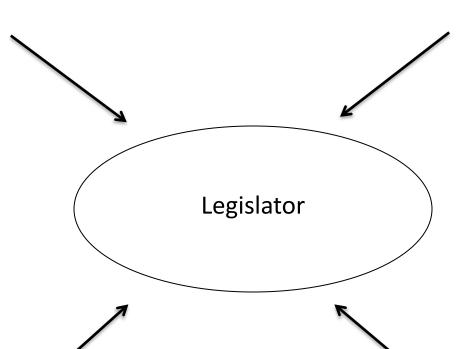
#### Step 6: Make a plan

Create action steps for moving forward. Divvy up outreach among partners.

# **Public Influences**

Voters/Constituents Media

**Interest Groups** 



## **VIP Influences**

Community Leaders
Opinion Leaders
Technical Experts
Business Leaders

# **Personal Influences**

Friends and Family Neighbors Campaign Advisors

Former Employers and Coworkers

Carpool or Seat-Mate

# **Financial Influences**

Campaign Donors
Investors
Business Partners

